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Exam : 000-M237

Title : IBM B2B Integration-Network-Managed File Transfer Sales Mastery Test v1

Vendors : IBM

Version : DEMO

NO.1 What are some tangible business benefits that customers achieve from using Sterling B2B Integrator.?

- A. Rapidly develop new sales channels.
- B. Cut B2B development and implementation time by up to 75%.
- C. Improve visibility of inventory and shipment status across the supply chain.
- D. On board smaller partners at minimal cost.
- E. All of the above.

Answer: C

NO.2 What are the visibility and control characteristics of IBM Sterling B2B Integrator?

- A. SQL queries are used to directly access the message database.
- B. Long term storage and archiving.
- C. Configurable dashboards, EDI / B2B tracking and reporting.
- D. Links directly to IBM WebSphere Business Monitor.

Answer: C

NO.3 What type of visibility is available in IBM Sterling B2B Integrator?

- A. Configurable dashboards and reports.
- B. Detailed visibility of end-to-end business processes.
- C. EDI tracking.
- D. All of the above.

Answer: B

NO.4 What is the strategic foundation platform for IBM's B2B software solutions?

- A. Connect:Direct
- B. WebSphere Transformation Extender
- C. IBM Sterling B2B Integrator
- D. IBM Sterling Collaboration Network

Answer: C

NO.5 Which of the following is NOT a ^om us t hav j± capa b ili ty fo r cu st om ers t h a t a re a t t e m p t i n g t o s o l v e t h e i data movement challenges?

- A. Pass tougher security audits.
- B. Double their transfer capacity without increasing staff.
- C. Cut new connection cycle time in half.
- D. Remove the FTP risk.
- E. All are ^om us t hav j± capa b ilit i e s

Answer: A

NO.6 All of the top_____ banks in the world depend upon IBM Sterling Managed File Transfer to secure their data movement.

- A. 5
- B. 10
- C. 50
- D. 100

Answer: B

NO.7 The IBM Sterling Collaboration Network archives data for how long at no additional charge?

- A. 3 days
- B. 35 days
- C. 45 days
- D. 15 days

Answer: D

NO.8 What are the 3 primary types of data movement?

- A. B2B, A2A, and Batch
- B. Batch, B2B, and E-mail
- C. Batch, B2B, and Unmanaged
- D. B2B, E-mail, and FTP

Answer: C

NO.9 In a customer success story, Kroger reports that they transfer over _____ of data per day using

IBM/Sterling managed file transfer solutions.

- A. 500 GB
- B. 1 TB
- C. 5 TB
- D. 10 TB

Answer: B

NO.10 What capabilities are required to optimize your dynamic business network?

- A. B2B communications
- B. Process automation

- C. Community enablement
- D. Visibility
- E. All of the above.

Answer: D